



Celebrating over 100 years under the private ownership and executive leadership of the Fellowes Family, Fellowes is a global leader and trusted partner that provides product solutions to fulfill Worklife needs. With its full brand expansion into Contract Interiors, Fellowes now offers one efficient, streamlined source for commercial-grade workspace products, ergonomic accessories, modular walls, and networked air purification. Throughout its history, Fellowes has been grounded in its purpose to "serve at the intersection of family, innovation, quality and care."

We believe that where we work has a profound impact on how we work. After all, how a space looks, functions, and feels is directly related to its effectiveness. With the integration of Fellowes Contract Interiors and Architectural Solutions, we are giving teams more control than ever to create the spaces they need to do their best work, with the added flexibility to make smart adjustments amidst changing organizational needs. Each product is carefully designed using the latest research in ergonomics and body mechanics, with thoughtful aesthetic details to enhance every workplace setting, and backed by an industry leading lifetime warranty.



As a company, we are committed to providing solutions that foster sustainability and a focused attention on maintaining good environmental practices. This includes equipping federal agencies, state and local government, higher education, healthcare, and non-profit organizations with procured, high-performance work environments and worklife tools that prioritize sustainability and environmental stewardship.

## *Sourcewell Contract*

#091423-FELL

### *For more information contact:*

Charity Piomelli  
Public Sector Contracts Manager  
CPiomelli@fellowes.com  
484.782.8415

## *About Sourcewell*

A self-sustaining government organization, Sourcewell has over 40 years of dedicated service helping government and education entities operate more efficiently through a variety of solutions.

- Contract purchasing solutions that are competitively solicited nationally, offering hundreds of awarded contracts.
- Technology solutions for schools created for educators, by educators.
- Regional programs and services to support area schools and communities - such as shared professional services and training opportunities - for our five-county service region in Minnesota.

Visit [www.sourcewell-mm.gov](http://www.sourcewell-mm.gov)

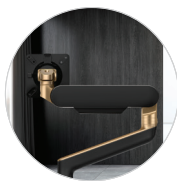
## Serving at the Intersection of



Family



Innovation



Quality



Care



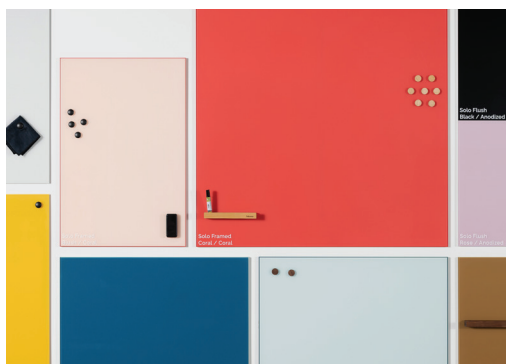
For over 100 years, we have treated our customers and employees as family – serving tirelessly and effectively to help them thrive. Our culture is set to be professionally rewarding, but also personally engaging.



We believe in combining an imaginative thought with a pragmatic approach to constantly outperform our current solutions, services and capabilities to transform how work gets done for an ever-changing world.



We invest in best in class facilities, tools, resources, engineering labs and development programs to deliver products that exceed industry quality standards.



As a "company with a conscience" we are dedicated to improving the lives of our customers, employees, communities, and planet. People are why and how we do what we do. Whether a customer or a teammate, there is the opportunity to have a positive impact.

Headquartered in Itasca, Illinois, USA,  
Fellowes operates from 24 locations across the globe.

Showroom Locations:  
Chicago, IL | Mesa, AZ



Product Series	Tier Range	End User Discount
Architectural Solutions (Titan and Volo)	\$1-\$10,000.00	53.00%
	\$10,001.00-\$30,000.00	55.00%
	\$30,001.00-\$150,000.00	58.00%
	\$150,001.00-\$350,000.00	62.00%
	\$350,001.00+	65.00%
Contract Interiors + Markerboards	\$1-\$10,000.00	53.00%
	\$10,001.00-\$30,000.00	55.00%
	\$30,001.00-\$150,000.00	58.00%
	\$150,001.00-\$350,000.00	62.00%
	\$350,001.00+	65.00%

List Price is based on current Price List at time of order.

## US Freight Program

**Freight terms are as follows for Contract Interiors and QuickShip Wall-Mounted Markerboards & Accessories:**

- Orders over \$3,501 list ship free
- Orders under \$3,500 list will incur a flat \$35 net fee
- Residential freight deliveries will incur a flat \$70 net fee.

**Freight terms are as follows for Mobile, Custom, and Non-QuickShip Wall-Mounted Markerboards:**

- Orders over \$15,000 list ship free
- Orders \$7,501-\$14,999 list will incur a flat \$350 fee
- Orders \$50-\$7,500 list will incur a flat \$200 fee

**Freight terms are as follows for Architectural Solutions (modular walls):**

- 2% of USD list purchase order freight fee

**No markups on freight can be passed on to the TIPS member.**

## Crate Fees:

**Q! Portrait and Landscape & AX Mobile Markerboards:**

- 1 unit: \$300 each
- 2-3 unites: \$225 each
- 4+ units: \$150 each

**Non-QuickShip Wall-Mounted Markerboards (VITA & MURO made-to-order):**

- \$40 crate fee per markerboard.

**VITA QS & MURO QS (QuickShip):** No crate fees (ship in cartons).

**AF Mobile Markerboards:** No crate fees (ship on individual pallets).